

Message Text

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43

ORIGIN AID-34

INFO OCT-01 AF-06 ISO-00 EB-07 (ISO) R

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TO AMEMBASSY ABIDJAN PRIORITY

INFO AMEMBASSY COTONOU PRIORITY

UNCLAS STATE 269179

E.O. 11652: N/A

TAGS:

SUBJECT: COTONOU BRIDGE CONTRACTOR PREQUALIFICATION AND
BID OPENING.

REF: ABIDJAN 9414

1. PERERA OF SANDERS AND THOMAS HAS RECEIVED ASSURANCES OF
ONE BIDDER, NELLO L. TEER, THAT THEY INTEND TO SUBMIT BID,
INDICATION FROM ONE BIDDER, PIZZAGALLI, THAT THEY MAY
SUBMIT BID AND REQUESTS FROM TWO NEW BIDDERS FOR PLANS AND
PREQUALIFICATION QUESTIONNAIRE. THE NEW INTERESTED FIRMS
ARE D.W. WINHELMAN FROM SYRACUSE NEW YORK AND TIFFANY
CONSTRUCTION COMPANY OF PHOENIX ARIZONIA. LAST TWO FIRMS
ARE HIGHLY QUESTIONABLE SINCE THEY LACK OVERSEAS EXPERIENCE
AND WOULD REQUIRE LONGER EXTENSION OF BID OPENING DATE TO
PREPARE PROPOSALS.

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2. NELLO L. TEER CURRENTLY PLANS TO SEND TWO TO THREE OF
THEIR PEOPLE TO COTONOU ON OR ABOUT NOVEMBER 20 TO
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FINALIZE THEIR BID AND REMAIN UNTIL DECEMBER 6 BID

OPENING.

PIZZAGALLI HAS REQUESTED EXTENSION OF BID OPENING DATE TO
ENABLE THEM TO FINALIZE THEIR POSITION OR BID.

3. AID/W HAS BEEN REVIEWING CURRENT BIDDER RESPONSE WITH
S AND T AND ARE OF OPINION THAT A TWO WEEK EXTENSION OF
THE BID CLOSING DATE, TO DECEMBER 19, 1975, MAY BE
BENEFICIAL TO ALL PARTIES. HOPEFULLY M-K DIFFICULTIES ON
PARAKOU - MALANVILLE ROAD, OUTLINED REFTTEL, WILL HAVE BEEN
RESOLVED AND NEW BIDDERS FOR BRIDGE WILL NOT BE UNDUELY
INFLUENCED. REQUEST REDSO AND AMERICAN EMBASSY COTONOU
COMMENTS ABOUT THE DESIRABILITY FOR BID OPENING EXTENSION
AND IF THEY CONCUR, REQUEST THEY OBTAIN GOVERNMENT OF
DAHOMY'S CONCURRANCE FOR REVISED BID OPENING DATE OF
DECEMBER 19TH. KISSINGER

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